# Discover SIRVA. Everything you need, everywhere you need it.







# The relocation outcomes you require.

With today's increasingly mobile workforce, you want a partner who can help you achieve your business objectives while addressing the emotional needs of employees facing major life changes.

Choose SIRVA to help you meet those challenges. Our industry-leading relocation and moving solutions create rewarding outcomes for you and your people.

#### SHARING YOUR GLOBAL FOOTPRINT

Rely on our own on-the-ground specialists in more than 170 countries for prompt, personal service wherever you operate.

### STREAMLINING RELOCATION WITH SINGLE-PROVIDER EASE

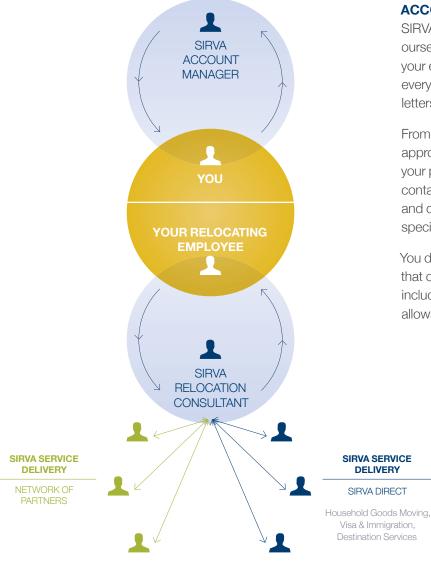
Draw on our portfolio of more than 50 mobility services, tailored to your corporate culture, to manage the entire relocation process through one provider.

### PROMOTING QUALITY & EFFICIENCY AT EVERY STEP

Benefit from innovative technology, advanced supply chain management and the passion of our people to help you control costs, minimize risk, increase satisfaction and enhance productivity.

# The strengths that support seamless transitions.

Companies of all sizes, in all industries, turn to SIRVA for consistently high-quality relocation and moving. Here is why clients choose our services again and again.



#### **ACCOUNTABILITY ENHANCES CONTROL**

SIRVA stands out by directly delivering key services ourselves. Our unique service model gives you and your employees a single point of accountability for every component of the mobility experience, from letters of assignment to repatriation.

From start to finish, our professionals take a proactive approach. Our seasoned consulting team helps shape your program, your account manager serves as your contact, relocation consultants guide your employees, and carefully chosen, longtime local partners provide specialized on-the-ground support.

You drive efficiencies with a tightly controlled process that can be customized for any relocation scenario, including VIP placements, group moves, lump-sum allowances and extended business travel.



# SUPPLY CHAIN MANAGEMENT ENSURES CONSISTENCY

Enjoy a high quality experience for every relocation, domestic or international, thanks to our rigorous management of the SIRVA global supply chain. Through intensive training, solid analytics and continuous monitoring, we make sure the people and processes are in place to meet your needs while managing risks and costs.

#### **INTEGRATED MOVING SERVICES ADD VALUE**

Guarantee capacity, capture pricing benefits and reduce employee stress through our worldwide moving network.

- Our Allied Van Lines and North American Van Lines brands are trusted logistics experts with more than 80 years of experience.
- Our SMARTBOX offering combines the benefits of full-service and do-it-yourself moving. Your employees load SMARTBOX containers at their own pace; our professional drivers pick them up for storage or immediate delivery.

# INNOVATIVE TECHNOLOGY INCREASES FLEXIBILITY

Easy-to-use, intuitive technology tools, from web to mobile to analytics, improve the mobility experience for you and your employees. All information is managed with the utmost attention to security.

- **SIRVA Connect** integrates every online platform you use into one secure framework, for convenient, streamlined access.
- The SIRVA Connect Mobile App gives your employees anytime, anywhere access to the tools they need for a successful relocation, from monitoring the move to tracking and filing expenses.
- The SIRVA Proprietary Agent Operating System streamlines moving service communications and processes, reassuring employees and speeding delivery.
- SIRVAlytics gives you easy dashboard access to concise relocation program details, supporting practical insights with custom reporting and predictive analytics.

BOSTON

#### **ORIGIN**

### ADVISE AND CONSULT

- CONSULT CORPORATION
- ADVISE FAMILY
- MANAGE HR BENEFITS
- EVALUATE DIFFERENT OPTIONS
- MANAGE "END-TO-END" SOLUTION
- LEGAL COMPLIANCE

### RELOCATION SERVICES

- ADVISE ON HOME
- HOME SALE VS. RENT
- BROKER REFERRALS
- MORTGAGE SUPPORT
- PROPERTY MANAGEMENT

### DEPARTURE SERVICES

- TAX AND PAYROLL SERVICES
- VISA
- COORDINATE ENTIRE MOVE
- PACKING
- SPECIAL SERVICES
- MANAGE AUTO, BOAT. & PET
- STORAGE IN U.S.
- INSURANCE OF PERSONAL ITEMS

Keep your employees satisfied and productive, wherever your business takes them, with our wide-ranging portfolio of services.





# The services to meet even your most challenging mobility needs.

SIRVA combines an expansive global presence with a broad, deep portfolio of services proven to deliver positive outcomes across the entire mobility spectrum. Let our team help you create a custom solution that offers a better way—and better results.

#### **CONSULTING**

Build on our years of industry experience to develop or improve your company's mobility program. Our consultants study your corporate structure, culture and business objectives, then act as your advocates to help you achieve measurable results.

#### **SIRVA ADVANTAGE\***

For companies with fewer than 30 annual relocations, SIRVA Advantage offers a flexible delivery model that can expand or contract as needed. Choose bundled or à la carte services, including relocation program design, to achieve your strategic and financial goals.

#### **LUMP SUM XPRESS\***

Use lump sum benefits to simplify relocation expensing for your business—and let SIRVA make it easier for employees. Our comprehensive Lump Sum Xpress provides online and mobile checklists, access to vetted relocation suppliers and easy expense tracking. Employees use a declining balance credit card that assures transparency as well as convenience.

#### **RISKGUARD® SOLUTIONS\***

Make employee home sales easier with RiskGuard, combining the benefits of cost control, risk mitigation and reduced administration. This U.S.-only offering includes services such as home sale assistance with simplified billing for a fixed fee.

#### SIRVA MORTGAGE, INC.

Maximize savings and minimize stress with streamlined mortgage services from SIRVA. We navigate employees through the entire process, from application to closing, making it easy to compare rates from multiple lenders with competitive loan terms.

#### **VISA AND IMMIGRATION**

Our immigration team includes in-house immigration attorneys and migration agents, as well as a global network of Certified Immigration Providers. We manage work authorizations, residence permits, business visas and legalization of documents, from expatriation through repatriation, in more than 170 countries.

<sup>\*</sup> SIRVA Proprietary

# The partnership that grows with your business.

As your mobility service provider, SIRVA becomes an extension of your organization. We continually work to deserve your trust through outstanding service and results. And we take pride in the reputation we have earned serving clients worldwide.

98%

#### **BUILDING LONG-TERM RELATIONSHIPS**

SIRVA's clients are loyal. Nearly 25 percent of our clients have been with us for more than ten years. The average is 6.5 years, and we have a retention rate of 98 percent.

4.2/5

#### **EARNING HIGH MARKS FOR SATISFACTION**

In 2014, the average score on our client satisfaction surveys was 4.2 points, out of a possible 5. Among relocating employees, scores averaged 4.5.

~70%

#### **HELPING A WIDE RANGE OF BUSINESSES**

Our clientele includes the leaders of industries throughout the world, from technology and pharmaceuticals to retail and energy. While we serve the top companies in each sector, close to 70 percent of our business comes from companies doing 25 or fewer relocations a year.

84

#### **WINNING NEW CLIENTS YEAR AFTER YEAR**

New companies discover SIRVA all the time. In 2014 alone, 84 new organizations partnered with us.





# The right way to manage relationships.

Keeping you successful means more than providing you with the right services. It also means doing things the right way. Here's a quick look at how SIRVA delivers for the companies that place their trust in us.

14.6

#### **EXPERIENCED SIRVA SERVICE DELIVERY TEAM**

Our account managers average 6.9 years with SIRVA and 14.6 years in our industry. SIRVA relocation counselors average more than four years in the industry, with our senior counselors averaging more than seven years—the majority of that time serving our clients.

166

#### **CREDENTIALED STAFF**

Among our representatives, 64 have received the GMS credential and 166 have received CRP.

1.3

#### **HIGH-PERFORMING PARTNERS**

Our network of 1,700 supply chain partners scored an average 4.3 points on a five-point satisfaction scale, responding to transferees in an average 1.3 days.

6,448

#### **ADVANCED TECHNOLOGY**

We support our clients and our people with leading technology. Our mobile app was downloaded 6,448 times in 2014. More than 53,400 expense submissions were made online—nearly 80 percent of all expense submissions.

<12

#### **INTENSE CLIENT FOCUS**

Our consultants work on no more than 12 new authorizations per month, ensuring they have the time and energy to offer you dedicated service.

# Talk to us.

Let our team show you how SIRVA can tailor our relocation and moving capabilities to support your company and your employees—wherever in the world your business may take them.



#### \* Includes SIRVA-owned and agent locations

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