

## Increasing your relocation success rate by helping you and your prospective transferees make the most informed decisions

In today's challenging real estate market, potential transferees and job candidates may be hesitant to accept relocation offers due to concerns about home-sale value. In fact, in a recent study 95% of companies said that the decline in real estate value was the leading reason employees were reluctant to accept relocation offers.

To bring clarity to the process, SIRVA offers the industry's most comprehensive Pre-Decision Services. Our proprietary data analysis provides clients and prospective transferees with a thorough evaluation of how a potential relocation can impact their financial situation.

### With SIRVA's Pre-Decision Services:

- You receive a comprehensive and timely real estate market analysis
- You have the flexibility to choose the home valuation method that best fits your needs and bottom line
- Your costs are reduced because you have the information to prevent an unsuccessful relocation

With the predictability we bring to the relocation offer, you and your prospective transferees can more accurately assess the potential total cost of a home sale. You can then determine whether to extend an offer and how to make the offer cost-effective, and your prospective transferees will be well equipped to make the best decision.

### SIRVA's Home-Sale Valuation Report Can Include:

- Property details
- Local marketing and neighborhood conditions
- Comparable sales
- Distressed property comparables
- Up-to-date lending guidelines for local area
- Final summary including suggested sale price range
- Overview of destination market conditions
- Origin market and destination market comparison

# Select the SIRVA Pre-Decision Service that best fits your needs

Every SIRVA Pre-Decision Service begins with a thorough consultation. This consultation is led by a SIRVA relocation expert who will develop a program specifically tailored for you.

SIRVA values your need for flexibility. That’s why we developed four unique services that vary depending on the sophistication of the valuation methodology and turnaround time you prefer. With valuation services ranging from policy reviews to current market analyses to destination referrals, our solutions can be customized to meet a wide range of specific relocation objectives. With SIRVA, you can be confident that no matter which Pre-Decision Services you choose, you will receive an innovative solution.

Service	Overview	Benefit
<b>Pre-Decision Plus</b>	<ul style="list-style-type: none"> <li>• Consultation</li> <li>• A proprietary home sale valuation report using data sources inclusive of broker, appraiser and AVM's (Automated Value Model) information</li> </ul>	<ul style="list-style-type: none"> <li>• Report turnaround within 48 hours</li> <li>• Preliminary policy review</li> <li>• Property eligibility review</li> <li>• Destination referrals</li> <li>• No-obligation loan counseling</li> </ul>
<b>Pre-Decision Select</b>	<ul style="list-style-type: none"> <li>• Consultation</li> <li>• Home-sale valuation report using one Broker Market Analysis as primary data source and additional support from other proprietary data sources</li> </ul>	<ul style="list-style-type: none"> <li>• One week turnaround</li> <li>• Preliminary policy review</li> <li>• Property eligibility review</li> <li>• Destination referrals</li> <li>• No-obligation loan counseling</li> </ul>
<b>Pre-Decision Elite</b>	<ul style="list-style-type: none"> <li>• Consultation</li> <li>• Home-sale valuation report using one drive-by appraisal as primary data source and additional support from other proprietary data sources</li> </ul>	<ul style="list-style-type: none"> <li>• One week turnaround</li> <li>• Preliminary policy review</li> <li>• Property eligibility review</li> <li>• Destination referrals</li> <li>• No-obligation loan counseling reviews</li> <li>• Most sophisticated estimate of home-sale value</li> </ul>

*For employees that do not require a home-sale valuation report, SIRVA offers Pre-Decision Consulting services, which include:*

Service	Overview	Benefit
<b>Pre-Decision Consulting</b>	<ul style="list-style-type: none"> <li>• Consultation only</li> </ul>	<ul style="list-style-type: none"> <li>• Contact within 24 hours</li> <li>• Preliminary policy review</li> <li>• Property eligibility review</li> <li>• Destination referrals</li> <li>• No-obligation loan counseling</li> </ul>

**To learn more about SIRVA’s Pre-Decision services, visit [sirva.com](http://sirva.com) or call 1.800.341.5648**

